

Datrium Forward Software Subscriptions



MAKE YOUR INFRASTRUCTURE
AS PORTABLE AS YOUR DATA

**Manage your data
infrastructure forward,
portably, across commodity
hardware and clouds**

**Datrium's ROI is already
the best in the converged
infrastructure world**

**Now, maximize your data
value forward to the
Instant Economy**

Datrium® Forward Software subscriptions deliver unparalleled IT flexibility to manage your data infrastructure across commodity cloud and hardware transitions. From acquisition to upgrades and cloud mobility, Forward Software subscriptions make infrastructure as mobile as the data itself, across your Enterprise Cloud.

INCLUDED WITH YOUR FORWARD SOFTWARE SUBSCRIPTION

Portable Data on Portable Infrastructure

Datrium licenses are portable across commodity platforms, whether clouds or hardware. In an upgrade or a workload migration, Datrium software value is portable to different clouds, media types and drive enclosures over time, making Change Management simple and predictable.

Clear and Confident

Datrium Forward Software makes it easy to plan because it's simply consistent. You pay the same price per host node per year, and per TB of capacity per year, for the duration of the license. If you commit to longer timeframes, we thank you with a built-in discount. Cloud software is available standard in 1+ year packages, and prem software is available in 3- and 5-year packages. If this is the wrong granularity for your business, we can offer Enterprise License Agreements that are built to fit.

No-Haggle Hardware and Hardware-Support Pricing

Datrium offers turnkey deployments with hardware at commodity prices, including hardware support. Our value is in software and customer experience. So we offer hardware and hardware support at flat, commodity rates from our tested supply partners.

Best Month Ever Guarantee

Our job is to delight you over time, and it starts at the beginning. If you don't love Datrium software or Data Nodes for any reason at the outset, return within 31 days for a full refund. Period. This is the strongest guarantee in the converged infrastructure world.

All program terms are in our standard license agreement. The guarantee applies to new DVX purchases only, and is in effect for 31 days from the time of arrival at your site. The DVX must be returned in "like new" condition, which means it is free of damage or alternation other than normal wear and tear, otherwise re-conditioning charges may apply.

Elastic Expansion

Datrium software has grown in capability massively over the last couple years, and this is only expected to continue. You can now grow 128x in hosts from a minimum configuration, and grow capacity 10x, in place. CloudShift pathways for simple mobility will only increase. With Forward Software, you get the freshest bits as soon as they're ready.

Forward Flat

Renewals extend for the same price with the same commitments, for 10 years or longer. As mentioned, our job is to delight you over time.

Fresh Commodities Always Available

If your hardware is feeling stale, refresh your media and density at commodity prices. Refresh your servers. Software will continue simply across the change. Want to upgrade from disk to flash, or take on a new generation of x86 platforms with more cores? Datrium Forward software subscription just keeps going.

Accounting Your Way

Forward Software offers simple flexibility for different accounting models. For most, this kind of software subscription is Opex by default, but it can be converted to Capex. Hardware acquisition becomes a smaller element than with appliances, and many options are available. Contact your local Datrium team for more information.